

JWM | INDUSTRIAL PARTNERS

MANUFACTURING OPERATING PARTNER

Turn operational pressure into disciplined performance.

JWM helps manufacturers stabilize operations, accelerate plant ramp-up, and build management systems that deliver results without constant executive intervention. We get results through people—supported by data, standard work, and disciplined operating systems.

WHEN JWM CREATES VALUE

- New plant or production ramp-up
- Leadership and accountability gaps
- Throughput and delivery instability
- Post-acquisition operating integration

ENGAGEMENT OPTIONS

01 PLANT PERFORMANCE ASSESSMENT 2-3 WEEKS

Focused on-site diagnostic, prioritized action plan, quantified opportunities, clear owners and timing.

02 PERFORMANCE TRANSFORMATION 90-180 DAYS

Hands-on support to stabilize flow, improve throughput, strengthen daily accountability, and sustain gains.

03 FRACTIONAL OPERATING LEADERSHIP ONGOING

COO-level partnership for owners and investors who need operating discipline without a full-time executive hire.

SELECTED CAREER HIGHLIGHTS

- Reduced annual manufacturing overhead from \$96 million to \$82 million in 18 months.
- Improved throughput efficiency 40% in the first month of a greenfield launch.
- Built a 230-person greenfield workforce, including 45 salaried professionals, with first-year turnover below 30%.
- Completed a year-long Senior Leadership Program, credentialed by Harvard Business Publishing Corporate Learning.
- Reduced scrap 20%, generating nearly \$2 million in 12-month savings; improved inventory accuracy 50%.
- Achieved the highest employee satisfaction score in plant history at 88%, with a 96% leadership evaluation.
- Achieved a 74% first-year employee survey score, ranking in the top 20% among 41 plants.

RESULTS THROUGH PEOPLE. SUPPORTED BY DATA. SUSTAINED BY SYSTEMS.

Led by Jamar Murchison, who advanced through every plant leadership level: team leader, production supervisor, production manager, senior operations manager, assistant general manager / COO, and general manager / plant manager. JWM specializes in servant leadership, lean manufacturing, leadership development, and leader standard work. Its team-building philosophy centers on three critical focuses: Training, Empowerment, and Accountability.

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